

Application Exercise

To get started with the OEM, consider your organization and your own work ethic. Then complete the table below:

Questions	Self Assessment		Organizational Partners	
	No	Yes	No	Yes
1. Do you commit to deliver organizational results that add value for all external clients AND society? (Mega/Outcomes)				
2. Do you commit to deliver organizational results that have the measurable quality required by your external clients? (Macro/Outputs)				
3. Do you commit to produce internal results—including your job and direct responsibilities—that have the measurable quality required by your internal partners? (Micro/Products)				
4. Do you commit to having efficient internal processes?				
5. Do you commit to acquire and use quality—appropriate— human capital, information capital, and physical resources? (Inputs)				
6. Do you commit to evaluate/ determine: <ul style="list-style-type: none"> • 6.1 How well you deliver products, activities, methods, and procedures that have positive value and worth. (Process Performance) • 6.2 Whether the results defined by your objectives in measurable terms are achieved. (Evaluation/Continuous Improvement) 				